

# ENABLING SWIFT DECISIONING ON A PRAGMATIC PROJECT PIVOT

## AT A GLANCE

### CHALLENGES

- Data quality issues emerged for a desired tactical solution for a nutrient reporting initiative

### BENEFITS

- Options paper delivered fast, shared understanding and enabled swift alignment on a pragmatic pivot



“For over 20 years I’ve helped household name organisations across Australasia and the UK make smarter decisions, faster, and drive change.

Work with me to get clarity and consensus on a pragmatic way forward.”

### REBECCA SPEIRS

Adapt & Improve Consulting

## CONTEXT

A tactical project to deliver online nutrient reporting for New Zealand Kiwifruit orchard managers, for environmental monitoring objectives, was dependent a separate initiative being able to collect and expose adequate data.

In practice data collection issues via the separate initiative prevented delivery of the planned solution in the desired project timeframes. The steering committee needed an alternative to move forward.

## APPROACH

I delivered an options paper with a recommendation proposing to pivot the project into a focused pilot initiative. The pilot would focus on developing a prototype solution for orchards in the highest priority watershed catchment area, and monitoring only the priority nutrient, nitrogen.

The rationale was to target the education objectives of the project as a priority and test how valuable and usable the prototype was for end-users and data consumers.

Learnings could then be assimilated into planning for an upcoming phase of a larger organisational transformation programme, in order to enable delivery of a wider-scale rollout with adequate data support.

## RESULTS

The paper enabled the steering committee to agree to pivot and progress the pilot in a single meeting.